### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): June 13, 2023

### Cibus, Inc.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 001-38161 (Commission 27-1967997 (IRS Employer Identification No.)

6455 Nancy Ridge Drive San Diego, CA (Address of principal executive offices

92121

Registrant's telephone number, including area code: (858) 450-0008

(Former name or former address, if changed since last report.)

	k the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the wing provisions:
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
Secu	rities registered pursuant to Section 12(b) of the Act:

	Trading	Name of exchange
Title of each class	Symbol(s)	on which registered
Class A Common Stock, \$0.0001 par value per	CBUS	The Nasdaq Stock Market LLC
1		

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 ( $\S230.405$  of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 ( $\S240.12b-2$  of this chapter). Emerging growth company  $\square$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

#### Item 7.01. Regulation FD Disclosure.

Attached as Exhibit 99.1 to this Current Report on Form 8-K and incorporated herein by reference is the form of a shareholder presentation to be used by Cibus, Inc. ("Cibus") in discussions with certain of its securityholders and other persons.

#### Item 8.01. Other Events.

As of May 31, 2023, the number of shares of issued and outstanding common stock of Cibus was as set forth below.

Excluding restricted stock issued under the Cibus, Inc. 2017 Omnibus Incentive Plan, Cibus shares outstanding are:

- 21,225,234 shares of common stock, comprising:
  - 16,582,599 shares of Class A common stock, par value 0.0001 per share ("Class A Common Stock") and
  - 4,642,635 shares of Class B common stock, par value 0.0001 per share, which are generally exchangeable, as a paired unit together with an equal number of Cibus Global, LLC membership units, for shares of Class A Common Stock on a one-for-one basis.

In addition, 1,019,282 restricted shares of Class A Common Stock granted pursuant to the Cibus, Inc. 2017 Omnibus Incentive Plan, which are subject to vesting, were issued and outstanding as of May 31, 2023.

#### Item 9.01. Financial Statements and Exhibits.

#### (d) Exhibits

The information furnished in Item 7.01 and Exhibit 99.1 attached hereto shall not be deemed to be "filed" for the purposes of Section 18 of the Securities and Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of such section, nor shall such information be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

Exhibit Number	<u>Description</u>
99.1	Cibus, Inc. Shareholder Presentation (June 2023)
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, Cibus, Inc. has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: June 13, 2023

#### CIBUS, INC.

By: /s/ Rory Riggs
Name: Rory Riggs
Title: Chief Executive Officer and Chairman



# C Î B U S°

# Leading the Future of Breeding $^{\text{\tiny{M}}}$

June 2023



### **Key Takeaways**

Cibus is a Pure-Play Trait Development Business Revolutionizing the Trait Royalty Industry

### Cibus' Trait Machine is the Future of Gene Edited Trait Development

Initial Crop & Trait Platforms 3 Crops/6 Traits Near Term Royalty Opportunity \$1.8B/~200MM acres Patents & Patent Applications > 1,000

#### Technology

- Merger with Calyxt Combines Leading Technologies
- Together > 1,000 Patents & Patent Applications
- Both Companies have Leading Traits & Programs

#### Business

- Portfolio of 6 initial traits that improve yields, lower costs and address climate goals
- 3 Developed Traits in Canola & Rice that are shipping
- Agreements with leading seed companies

**Note:** See slide 25 below for term definitions, data sources & assumptions. Current market consists primarily of Traits developed using GMO technologies.

### Traits: A Large Attractive Royalty Market - Critical to the Agriculture Industry

Current Market ~ 400mm Acres ~ \$8 Billion Cibus Core Market
~ 535 MM Acres
~ \$4 Billion

Future Market Billions of Acres \$2 to \$15 Per Acre

#### Large, Multi-billion \$ Addressable Market

- GMO-Based Traits for weeds & insects on 300mm+ acres in NA & SA are generating ~\$8 Billion in Trait Fees
- Growing Need due to Changing Environmental Conditions
- Growing addressable market as global regulators move to institutionalize regulations supporting gene editing



# **Key Management**



ROTY RIGGS
CEO, CHAIRMAN
CO-FOUNDER

ROYALTY BIOMATRIX
PHARMA Sugen
FibroGen Syntax
C I B U S



Peter Beetham, PhD COO, PRESIDENT CO-FOUNDER



Greg Gocal, PhD EVP, CHIEF SCIENTIFIC OFFICER, CO-FOUNDER



Noel Sauer, PhD SVP, HEAD OF R&D



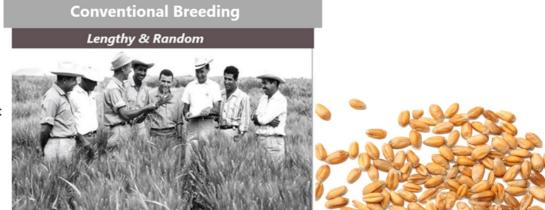
Wade King, MD CHIEF FINANCIAL OFFICER



Travis Frey, PHD EVP, SUSTAINABLE INGREDIENTS, STRATEGY,

# **Breeding is How Seed Co's Develop Traits**

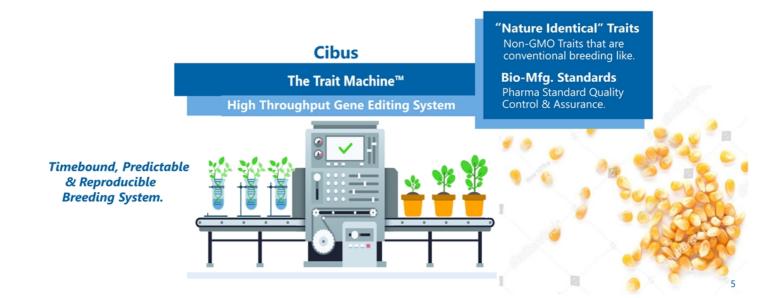
**The Seed Industry:** Productivity Traits are the Primary Basis for Competition. Seed Co's Charge Productivity Trait Fees for Productivity Gains from Traits.



Conventional Trait Development (Breeding!) has Severe Scale & Speed Limitations

### Cibus' Trait Machine Changes the Game

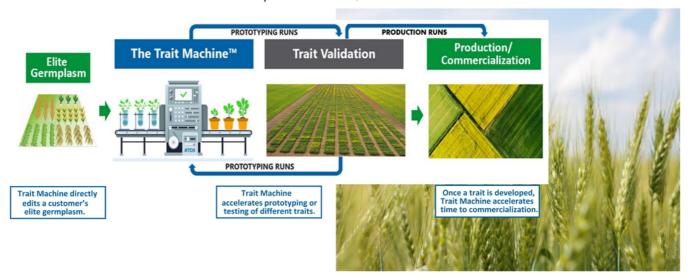
Standardized End-to-End Semi-Automated Gene Edited Trait Production Facility
Trait Development in a Fraction of the Time and Cost of Conventional Breeding



### **Trait Machine is a Step Change in Trait Development**

Transforms: 1) Trait Development, and 2) Trait Commercialization!

- **1– Prototyping Runs:** Accelerates Proof of Concept, Development.
- **2– Production Runs:** Accelerates Speed to Market, Commercialization.



### The New Face of Trait Development

Timebound, Reproducible and Predictable Trait Development Process Each Successive Stage Materially Increases the Probability of Next Stage and Successful Field Validation



3 to 5 Years

# **Addresses the Pressing Need From Climate Change**

Billions of Acres being hit by Changing Diseases, Pests & Resources

Desperate Need for Change in the Time Required and Scale of Trait Development

Gene Editing is Virtually the Only Tool that Can Address Climate Challenges at Scale





# **Climate Need is Driving Regulatory Change**

Global Push: Regulate Gene Editing Like Conventional Breeding



Note: Cibus traits are developed without integrating foreign DNA in the process or product. in key target markets including the United States, the new gene editing regulations are specifically separating Cibus traits from GMO (Genetically Modified Organisms) and regulating Cibus Traits similarly to traits from conventional breeding.

q

# The Market Opportunity

The Business, Product and Economic Opportunity of Plant Traits

# **Productivity Traits are a Royalty Business**

### Royalties are Paid for Traits that Make Farmers Money

- Improved Yields, Increased Productivity, and/or Lower Costs (Chemicals!)



**Note:** See slide 25 for term definitions, data sources & assumptions.

# **Example: The "Bt" Trait**

**Trait:** A "**Bt**" **P**rotein that is Engineered into a Plant to make it Toxic to Plant specific pests. **Economics: Bt Trait** Increases productivity by killing pests, decreasing pesticide use & increasing yields.



The Bt Trait Market		
Crop Market Acres	~ 400 MM	
Accessible Acres	~ 300 мм	
Trait Fee (per acre)	\$10-\$20	
Bt Royalty Market (Est. 2020)	~ \$4 Billion	
<b>Note:</b> See slide 25 for term definitions, data sources & assumptions		

Annual Trait Fees (Revenues) (by Crop 2020 est.)

### **Business Model:**

**Traditional Trait Distribution Model**: Traits Distributed in Seeds by Seed Co's Seed Co's Pay Trait Royalties based on Trait Fees Paid by Farmer



# **Cibus' Initial Crops**

Cibus' Initial Business Model is 3 Crops: Canola, Rice & Soybean



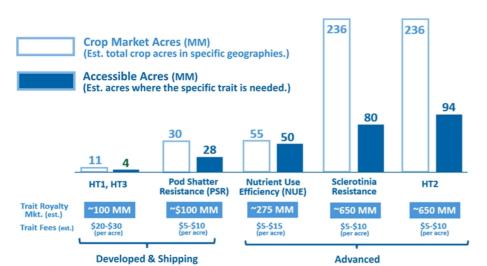




Note: See slide 25 for term definitions, data sources & assumptions. Market acres are for North America, South America & Australia Soybean Platform expected to be operational in H2 2023.

# **Cibus' Initial Productivity Traits**

Cibus' Initial Business Model is 6 Traits (in 3 Crops: Canola, Rice & Soybean)



Note: Market and Accessible Acres are based on Canola, Rice, Soybean in N.A., S.A, Europe Australia.

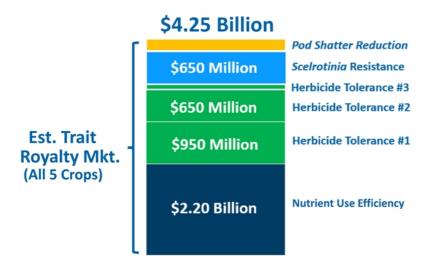
Est. Market Acres, Accessible and Trait Royalty Market for PSR are based on non-BASF acres.

See slide 25 below for term definitions, data sources & assumptions.



### Cibus' Target Crops Include Corn & Wheat

Cibus' Target is the 5 Major Crops: Adding Corn & Wheat to Canola, Rice & Soybean



Canola, Rice, Soybean, Wheat & Corn

> 500 MM
Acres

Note: See slide 25 for term definitions, data sources & assumptions.

Trait Royalty Market estimates are for Cibus' initial 6 Traits in: 1) Canola, Rice, Soybean, Wheat & Corn, and in 2) NA, SA & Europe

### Lead 1st Trait:

PSR: Pod Shatter Reduction - Canola/WOSR



### **Our 1st Blockbuster Trait**

Sclerotinia White Mold Resistance - Canola, Soybean



# **Initial Crop: Canola**

Four of the Initial Six Traits will Be Traits Launched In Canola

### Canola is Cibus' $1^{st}$ Operational Crop Platform, Royalty Potential - Initial Traits > \$900 MM



Initial Traits	Cibus Accessible Acres (est.)	Trait Royalty (est. per acre)	Trait Royalty Market (est.)
Pod Shatter (PSR)	26 мм	\$5-\$10	~\$200 мм
Sclerotinia Resistance	30 мм	\$5-\$10	~\$270 мм
Herbicide Tolerance #2 (HT2)	20 мм	\$5-\$10	~\$225 мм
Nutrient Use Efficiency (NUE)	46 мм	\$5-\$15	~\$250 мм
Sclerotinia, HT#2 & NUE are Multi-Crop Traits	Note: See slide 25 for term definitions, data sources & assumptions.  Accessible Acres are for the specific traits in Canola in N.A., S.A., Europe, & Australia		

# **Initial Crop: Rice**

Three of the Initial Six Traits will be launched in Rice

Rice is Cibus' 2 <sup>nd</sup> Operational Crop Platform, Royalty Potential - Initial Traits ~120 MM				
1 1 2 2 3				
	Initial Traits	Cibus Accessible Acres (est.)	Trait Royalty (est. per acre)	Trait Royalty Market (est.)
-Ch	HT1, HT3	4 мм	\$10-\$30	~\$100 мм
	Nutrient Use Efficiency (NUE)	4 мм	\$5-\$10	~\$21 мм
Rice				
~10 MM Acres				
Sclerotinia, HT#2 & NUE are Multi-Crop Traits		Note: See slide 25 for term definition Accessible Acres are for the spec		

# **Initial Crop: Soybean**

Two of the Initial Six Traits will be launched in Soybean

### Soybean Expected to be Cibus' 3<sup>nd</sup> Operational Crop Platform, Royalty Potential - Initial Traits ~\$800 MM

1/1/2	Initial Traits	Cibus Accessible Acres (est.)	Trait Royalty (est. per acre)	Trait Royalty Market (est.)
<b>√</b> Co	Sclerotinia Resistance	50 мм	\$5-\$10	~\$385 мм
	Herbicide Tolerance #2 (HT2)	74 мм	\$5-\$7	~\$420 мм
Soybean				
~188 MM Acres				
MA	Sclerotinia, HT#2 & NUE are Multi-Crop Traits	Note: See slide 25 for term definition: Accessible Acres are for in the spe Soybean platform expected to be	ecific trait in Soybean in N.A., S.A	

### **Sustainable Ingredients**

Addresses Global Drive to Transition Ingredients to meet Corporate Sustainability Objectives

P&G Collaboration: A Model for Co's with Climate 2040 Sustainability Goals



### **Proctor & Gamble**

In Q1-2023, Cibus and P&G entered into a collaboration to develop sustainable low carbon ingredients.

- P&G will fund a multi-year program to develop Sustainable Low Carbon Ingredients that help advance its sustainability objectives.
- Working with Cibus to Build a broader coalition.
- Soybean is Key Crop for the Sustainable Ingredients Industry.

### **Future: "Core" Multi-Crop Productivity Traits**

Traits that Address > 100 MM Acres with Trait Royalties of \$5 to \$15 per acre



Blockbusters are Traits that Address Agricultural Sustainability at Scale

### **Target Areas**

### **Resistance Traits**

#### DISEASE RESISTANCE

Able to resist or fight disease pathogens. Reduces fungicide use

#### **INSECT RESISTANCE**

Able to resist specific pests or insects. Reduces pesticide use.

### **Efficiency Traits**

### **CLIMATE CHANGE**

Addressing the impacts of climate such as drought & weather

#### **NUTRIENT PROCESSING**

Able to better process available nutrients. Reduces fertilizer needs.

#### **AGRONOMY**

Physiological traits that improve yields and farmability

### **Sustainable Ingredients**

#### **PLANT OUTPUTS**

Renewable products that don't negatively impact the environment during production, use, or disposal.

#### PROCESS OUTPUTS

Replacing inputs or process materials that negatively impact the environment.

### 2023 Highlights & Key Milestones

Trait Royalty Market in Canola, Rice and Soybean for PSR, *Sclerotinia*, H1, HT2 & HT3 is: **~\$1.5 Billion** In Canola/WOSR alone, the Trait Royalty Market for PSR, HT2 and *Sclerotinia* is: **~\$700 Million** 

### **Trait Products**

#### Canola

- **Shipments:** Six PSR Trait Transfers (1st Transfer in Q1 2023)
- Green House Data: HT2 (H2 2023), Sclerotinia (2022, H1 2023 & H2 2023)
- Initiate Edits: Nutrient Use Efficiency (H2 2023)

#### Rice

- Shipments: Two HT Trait Transfers (HT1 & HT3 Transfers in Q2 2023)
- Initiate Edits: Nutrient Use Efficiency (Q1 2023)

### Soybean

- Complete Platform Development (H2 2023)
- Initiate Edits: HT2, Sclerotinia (H2 2023)

#### Wheat, Corn

- Wheat Platform Q4 2024
- Corn Platform Q4 2025

### **Operations**

#### **Trait Machine**

- "Oberlin" Operational H2 2023

### **Disclaimer**

#### Securities Law Matters

This presentation has been prepared by Cibus Global, LLC (the "Company"), and the Company is responsible for its contents. It shall not constitute an offer, nor a solicitation of an offer, of the sale or purchase of securities, nor shall any securities of the Company be offered or sold, in any jurisdiction in which such an offer, solicitation or sale would be unlawful. Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of the transactions contemplated hereby or determined if this presentation is truthful or complete. Any representation to the contrary is a criminal offense.

#### **Industry and Market Data**

Industry and warket and industry statistics contained in this presentation is included based on information available to the Company that it believes is accurate in all material respects. It is generally based on academic and other publications that are not produced for purposes of securities offerings or economic analysis. The Company has not reviewed or included data from all sources, and the Company cannot assure potential investors of the accuracy or completeness of the data included in this presentation. Forecasts and other forward-looking information obtained from these sources, including estimates of future market size, revenue and market acceptance of products and services, are subject to the same qualifications and the additional uncertainties accompanying any forward-looking statements.

#### Acreage Data

This presentation has 2 available acreage calculations: TAM-Total Accessible Acres and Trait Fees Acres. These are based on the company's estimate of total hybrid acres available in: North America, South America & Europe for each crop. European acres are not currently accessible. These acres depend on a favorable outcome of the current EU Parliamentary process. They are shown to show the potential increase in available acres if the EU were to pass the proposed legislation. The EU is expected to advance its legislative process for its proposed legislation.

#### Intellectual Property

"Cibus," "RTDS," "Rapid Trait Development System," "FALCO," "SU Canola," "Nucelis," "ASAP,"
"A Different Breed," "Trait Machine," "Inspired by Nature," "Driving Sustainable Agriculture,"
"Reshaping Crop Protection," "Reinventing Trait Development", "Timebound & Predictable",
"Driving Trait & Breeding Innovation", "Future of Breeding", the Cibus logo and other
trademarks or service marks of Cibus appearing in this presentation are the property of Cibus.

Trade names, trademarks and service marks of other companies that appear are the property of their respective holders and do not imply a relationship with, or endorsement or sponsorship of us, by these other companies. Solely for convenience, trademarks and trade names in this presentation appear without the  $^{\rm m}$  and  $^{\rm m}$  symbols, but any such failure to appear should not be construed as indicating that their respective owners will not assert their rights with respect thereto. Cibus has over 400 patents issued or filed.

- Developed means validated field trials (Canola PSR, rice HT1, HT3); Advanced development means editing process underway with known edit targets.
- 2. Bt refers to Bacillus thuringiensis that is a species of bacteria that lives in soil
- Total Market Acres and Accessible Acres are company estimates based on industry sources. There can be no assurance that Accessible Acres can be achieved.
- Trait Machine Platforms are operational in canola and rice. Soybean is expected to be operational in H2 2023.
- Trait Royalty Market is determined by multiplying the Est. Accessible Acres by the Est. Trait Fees for a specific Cibus trait in a specific geography or geographies.
- 6. Shipping means traits are transferred to customers in a customer's elite germplasm.
- 7. MOA refers single mode of action for a complex trait.
- Complex traits refers to traits consisting of multiple modes of action. Greenhouse confirmation of a complex trait may refer to a single MOA or Multiple MOA's.
- 9. Initiate Edits means that the editing process has begun for the trait in the specific
- 10. Greenhouse Data means greenhouse confirmation for a single mode action or multiple modes of action for a trait.

#### 3rd Party Data

 Trait Fee information are 2020 estimates based on data from Agbioinvestor, US Gov., BCG & 3rd party consultants. Traits are predominantly GMO traits in North & South America.

### **Forward Looking Statements**

This presentation contains "forward-looking statements" within the meaning of applicable securities laws, including The Private Securities Litigation Reform Act of 1995. All statements, other than statements of present or historical fact included herein, including statements regarding the benefits of the merger, Cibus, Inc.'s ("Cibus") operational and financial performance, and Cibus' strategy, future operations, prospects and plans, are forward-looking statements. Forward-looking statements may be identified by words such as "anticipate," "believe," "intend", "expect," "plan," "scheduled," "could," "would" and "will," or the negative of these and similar expressions. These forward-looking statements are based on the current expectations and assumptions of Cibus' management about future events, which are based on currently available information. These forward-looking statements are subject to numerous risks and uncertainties, many of which are difficult to predict and beyond the control of Cibus. There are many factors that could cause Cibus' actual results, level of activity, performance or achievements to differ materially from those expressed or implied by forward-looking statements, including factors related to: (i) risks associated with the possible failure to realize certain anticipated benefits of the transactions contemplated by the merger (the "Transactions"), including with respect to future financial and operating results; (ii) the effect of the completion of the Transactions on Cibus' business relationships, operating results and business generally; (iii) the outcome of any litigation related to the merger agreement or Transactions; (iv) competitive responses to the Transactions and changes in expected or existing competition; (v) challenges to Cibus' intellectual property protection and unexpected costs associated with defending Cibus' intellectual property rights; (vi) increased or unanticipated time and resources required for Cibus' platform or trait product development efforts; (vii) Cibus' reli